



November 28, 1994

BRUCE A. COOK
Senior Chain Accounts Manager

7000 Airways Park Drive
East Syracuse, NY 13057
315-463-1972
Fax 315 463 2045
Voice Mail 1-800-757-8255
Ext. 42496

Mr. Frank Winker
P & C Food Markets
P.O. Box 4965
Syracuse, NY 13221

Dear Frank:

Following please find an opportunity to earn merchandising bonus dollars from R.J. Reynolds. Due to the urgency, I'll need you to sign and fax back the agreement to me, as I must order the check by December 2, 1994, or lose it.

Please contact me with any questions.

Thank you.

Sincerely,

Bruce

B.A. Cook
Sr. Chain Accounts Manager

BAC/jb
Attachment

"We work for smokers."

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